

# Engineering Sector

(Million Rupees)

Items	2001	2002	2003	2004	2005	2006
<b>A.Capital Structure:</b>						
1.Ordinary Share Capital	6602.8	6654.1	7032.1	7223.1	8205.6	9236.1
2.Surplus	9386.5	11000.1	14760.7	23270.8	30893.0	41278.5
3.Shareholder's Equity (A1+A2)	15989.3	17654.2	21792.8	30493.9	39098.6	50514.6
4.Preference Shares	0.0	0.0	0.0	0.0	605.0	0.0
5.Debentures	386.3	0.0	0.0	296.0	221.9	147.8
6.Other Fixed Laibilities	5452.8	5434.7	5326.6	5927.5	7158.4	8962.9
7.Total Fixed Laibilities (A4+A5+A6)	5839.1	5434.7	5326.6	6223.5	7985.3	9110.7
8.Total Capital Employed (A3+A7)	21828.4	23088.9	27119.4	36717.4	47083.9	59625.3
<b>B.Liquidity:</b>						
1.Liquid Assets:	5460.4	13512.3	22471.9	27015.7	38325.5	35598.7
(I)Cash	3437.5	11148.4	17355.5	23007.7	32063.2	26320.3
(II)Investments	2022.9	2363.9	5116.4	4008.0	6262.3	9278.4
2.Other Current Assets	24621.8	25589.4	12852.8	16798.1	20874.3	27887.3
3.Inventories	0.0	0.0	15608.6	23183.8	33411.8	42712.8
4.Current Assets (B1+B2+B3)	30082.2	39101.7	50933.4	66997.6	92611.6	106198.8
5.Current Liabilities	24907.9	32358.9	40387.6	51414.1	70347.8	80113.4
6.Total Liabilities(A7+B5)	30747.0	37793.6	45714.2	57637.6	78333.1	89224.1
7.Net Current Assets(B4-B5)	5174.3	6742.7	10545.8	15583.5	22263.8	26085.4
8.Contractual Liabilities	14537.6	12416.6	13451.5	15796.1	28464.7	26839.0
9.Net liquid assets (B1-B5)	-19447.5	-18846.6	-17915.7	-24398.4	-32022.3	-44514.7
<b>C.Fixed Assets:</b>						
1.Fixed Asset At Cost	27565.5	27204.0	30313.7	34333.6	42018.3	51449.5
2.Fixed assets after deducting accumulated depreciation	16654.1	16346.2	16573.6	21134.0	24819.9	33539.9
3.Depreciation for the year	1329.6	1757.6	1754.9	2018.0	3227.4	3348.8
4.Total assets (B4+C2)	46736.2	55447.8	67507.0	88131.6	117431.5	139738.7
<b>D.Operation:</b>						
1.Gross sales	59971.2	74827.3	99059.9	139637.5	202396.4	253940.2
(1)Local sales	58397.9	73546.6	97572.3	138285.1	199877.2	251850.4
(2)Export sales	1573.3	1280.7	1487.5	1352.4	2519.2	2089.8
2.Cost of Sales	52631.0	64880.7	83969.1	122465.6	181669.0	225898.5
3.Gross profit	7340.2	9946.6	15090.7	17171.9	20727.4	28041.7
4.Overhead and Other Expenses	56463.9	69304.5	89058.7	128362.3	189256.4	235502.4
5.Operating profit	4537.4	6671.1	12300.8	13104.2	16467.4	23926.4
6.Financial expenses	1888.0	1850.0	1478.3	995.4	1511.1	2775.1
7.Net profit before tax (D5-D6)	2649.3	4821.0	10822.4	12108.8	14956.3	21151.3
8.Tax provision	1357.8	1868.6	2808.2	4025.6	4342.2	6975.2
9.Total amount of dividend	1111.8	1608.8	2551.2	2608.7	2249.5	6441.1
10.Total value of bonus shares issued	15.4	158.9	64.4	240.6	568.2	1233.4
<b>E.Sources of Increase In Capital Employed:</b>						
1.Increase/decrease in capital employed (A8 - A8 of preceding year)	1389.8	1260.6	4030.5	9598.0	10366.5	12541.4
2.Retention in business (D7-D8-D9)	179.7	1343.7	5463.0	5474.5	8364.6	7735.0
3.Finance from outside the company (E1-E2)	1210.1	-83.1	-1432.5	4123.5	2001.9	4806.4
<b>F.Cash Flow Data</b>						
1.Depreciation for the year plus retention in business: cash flow (C3+E2)	1509.3	3101.3	7217.9	7492.5	11592.0	11083.8
2.Depreciation for the year plus changes in capital employed (C3+E1)	2719.5	3018.1	5785.4	11616.0	13593.9	15890.2
<b>G.Operating Financial &amp; Investment Ratios:</b>						
1.Gearing ratio (A7 as % of A8)	26.8	23.5	19.6	16.9	17.0	15.3
2.Current ratio (B4 as % of B5)	120.8	120.8	126.1	130.3	131.6	132.6
3.Acid test or Quick ratio (B4-B3 as % B5)	120.8	120.8	87.5	85.2	84.2	79.2
4.Debt equity ratio (B6 as % of A3)	192.3	214.1	209.8	189.0	200.3	176.6
5.Return on assets (D7 as % of C4)	5.7	8.7	16.0	13.7	12.7	15.1
6.Self financing ratio (E2 as % of E1)	12.9	106.6	135.5	57.0	80.7	61.7
7.Cash flow ratio F1 as % of F2	55.5	102.8	124.8	64.5	85.3	69.8
8.Shareholders equity as % of ordinary share capital (A3 as % of A1)	242.2	265.3	309.9	422.2	476.5	546.9
9.Overhead and other expenses as % of gross sales (D4 as % D1)	94.2	92.6	89.9	91.9	93.5	92.7
10.Financial expenses as % of operating profit (D6 as % of D5)	41.6	27.7	12.0	7.6	9.2	11.6
11.Financial expense as % of gross sales (D6 as % of D1)	3.2	2.5	1.5	0.7	0.7	1.1
12.Financial expenses as % of contractual liabilities (D6 as % B8)	13.0	14.9	11.0	6.3	5.3	10.3
13.Tax provision as % of net pre-tax profit (D8 as % of D7)	51.3	38.8	25.9	33.2	29.0	33.0
14.Sundry debtors as % of gross sales	8.0	7.0	5.9	4.3	4.0	5.6
15.Net profit as % of shareholders' equity (D7 as % of A3)						41.9
15.Return on Equity (D7 as % of A3)	16.6	27.3	49.7	39.7	38.3	
<b>H.Key Performance Indicators:</b>						
1.Dividend cover ratio [(D7 - D8) as % of D9]	116.2	183.5	314.1	309.9	471.8	220.1
2.Dividend ratio to equity (D9 as % of A3)	7.0	9.1	11.7	8.6	5.8	12.8
3.Net profit margin (D7 as % of D1)	4.4	6.4	10.9	8.7	7.4	8.3
4.Earning per share before tax (D7/No. of ordinary shares)	4.0	7.3	15.4	16.8	18.2	22.9
5.Earning per share after tax [(D7-D8)/No. of ordinary shares]	2.0	4.4	11.4	11.2	12.9	15.3
6.Average annual % depreciation on written down fixed assets	8.6	10.7	10.9	12.5	15.3	8.4
7.Sales as % of total assets (D1 as % of C4)	128.3	135.0	146.7	158.4	172.4	181.7
8.Earning per share before tax growth (current year EPS - last year EPS/ last year EPS)	17.7	82.5	111.0	9.1	8.3	25.8
9.Sales growth (current year's 'sales - last year's sales / last year's sales)	-4.2	24.8	32.4	41.0	44.9	25.5
10.Break-up value of ordinary shares (in rupees)	24.2	26.5	31.0	42.2	47.6	54.7